

# SELLING YOUR HOME

# **OUR TOP TIPS**

When it comes to selling your home, we know how daunting the prospect can be. The decisions you make along the way could save you - or cost you - many thousands of pounds. Here's our handy top tips for selling your home...



#### 1. Adding value to your house

This is a long term consideration if you're planning on selling months or even years from now, but well worth thinking about if you want a return on your investment. Adding central heating, double glazing, a loft conversion, a new kitchen or an extension to your home can all seriously raise the value of your property.



#### 2. Make a plan

What do you want to achieve and when do you want to achieve it? Some sellers will need to move urgently due to personal circumstances like a job relocation. For others, there may be less pressure. Take a step back, seek advice on the local market, check local sold house prices, and be realistic about what sale price you want to achieve in your timescales.



## 3. Deciding on an estate agent

The estate agent who suggests the highest asking price for your home may not be the best. You want to set the asking price realistically to attract buyers in the first days that your house goes on the market. And remember, you'll be working with an estate agent for several weeks on what can be an emotional roller coaster. Choose the agent who you believe will be the most helpful throughout your journey.



#### 4. Get the photographs right

When selling a property, the importance of first impressions should not be underestimated. Potential buyers will judge your home in just seconds. We strongly recommend using a marketing pack with professional photographs.



## 5. Prepare for every viewing

Making sure your property is clean, fresh and clutter free will show it in the best light when potential buyers come to view your home. Ask your estate agent for feedback after every viewing – you may be able to find a quick fix to any negative feedback.



# 6. Don't forget your FREE property valuation

Are you ready to sell or just interested to know how much your home could be worth? Request a free property valuation from Revilo Homes, and let us guide you through the selling process.

Scan for an instant valuation

